

Drug Cost Table, October 17, 2007

HCPCS	J0881	J0885	J2505	J9035	J9055	J9170	J9201	J9206	J9263	J9265	J9310	J9355	
Drug Name	Aranesp	Procrit	Neulasta	Avastin	Erbix	Taxotere	Gemzar	Camptosar	Eloxatin	Taxol	Rituxan	Herceptin	
Dosage	1 mcg	1000 UNIT	6 MG	10 MG	10 MG	20 MG	200 MG	20 MG	0.5 MG	30 MG	100 MG	10 MG	
ASP	\$2.97	\$8.92	\$2,040.88	\$54.27	\$46.99	\$289.45	\$118.08	\$118.87	\$8.47	\$11.88	\$468.13	\$54.60	
ASP+6%	\$3.14	\$9.45	\$2,163.33	\$57.53	\$49.81	\$306.81	\$125.16	\$126.00	\$8.97	\$12.59	\$496.22	\$57.87	FTE
Client A	\$3.96	\$8.99	\$2,532.42	\$55.00	\$47.17	\$296.88	\$122.46	\$120.90	\$8.94	\$12.18	\$486.95	\$56.52	1
Client B	\$3.82	\$8.58	\$2,465.09	\$54.61	\$47.13	\$290.63	\$124.64	\$119.66	\$8.90	\$13.00	\$483.53	\$56.12	1
Client C	\$3.81	-	\$2,468.34	\$55.21	\$47.90	\$293.30	\$119.85	\$121.77	\$8.89	-	\$476.83	\$55.68	2
Client D	\$3.80	\$8.86	\$2,399.22	\$54.45	\$47.03	\$288.12	\$120.67	\$119.42	\$8.74	\$11.50	\$482.08	\$55.95	1
Client E	\$3.87	\$9.71	\$2,505.64	\$55.08	\$47.52	-	\$123.07	\$120.95	\$8.81	\$12.04	\$486.69	\$56.54	1
Client F	\$3.78	\$9.05	\$2,270.00	\$55.27	\$47.52	\$281.21	\$121.63	\$120.25	\$8.72	\$12.18	\$469.10	\$54.69	1
Client G	\$3.79	\$12.27	\$2,435.37	\$54.87	\$47.00	\$288.16	\$121.97	\$120.68	\$8.68	\$12.17	\$485.72	\$56.38	1
Client H	\$2.66	\$8.83	\$1,797.76	\$44.21	\$47.01	\$287.99	\$123.12	\$119.36	\$8.74	\$13.76	\$483.30	\$56.09	2
Client I	-	\$9.61	\$2,341.25	\$56.70	\$48.99	\$302.51	\$126.24	\$125.66	\$9.10	\$12.52	\$501.98	\$58.26	3
Client J	\$2.99	-	\$2,130.97	\$55.61	\$47.58	\$308.71	\$127.05	\$124.06	\$9.36	\$12.28	\$483.94	\$56.02	1
Client K	\$2.88	\$12.07	\$1,913.38	\$54.83	\$46.02	\$293.48	\$125.54	\$120.77	\$9.02	\$11.90	\$485.48	\$56.34	1
Client L	\$3.97	\$8.98	\$2,541.59	\$55.27	\$48.00	\$341.35	\$126.54	\$122.07	\$9.27	\$13.00	\$502.72	\$57.93	2
Client M	\$3.91	\$8.98	\$2,516.71	\$55.14	\$47.52	\$296.45	\$126.54	\$120.97	\$9.09	\$11.50	\$488.19	\$56.65	2
Client N	\$3.82	\$8.86	\$2,465.59	\$54.83	\$47.00	\$296.70	\$124.65	\$240.51	\$8.81	\$11.72	\$485.48	\$57.46	4
Client O	-	\$8.87	\$2,482.55	-	-	\$297.44	\$125.41	\$120.77	\$18.09	\$18.46	\$499.13	\$57.50	1
Client P	\$3.85	\$11.80	\$2,478.58	\$57.47	\$49.84	\$294.22	\$125.59	\$120.38	\$8.87	\$11.30	\$495.60	\$57.24	18
Client Q	\$2.77	-	\$1,993.69	\$54.96	\$47.82	\$305.87	\$127.23	\$121.06	\$9.10	\$11.94	\$498.54	\$57.60	2
Client R	\$3.80	\$9.19	\$2,447.47	\$54.62	\$47.03	\$292.45	\$124.89	\$119.02	\$8.75	\$13.76	\$483.54	\$56.12	
Client S	\$3.86	\$8.86	\$2,482.55	\$54.93	\$47.47	\$297.44	\$125.48	\$120.77	\$9.05	\$11.64	\$499.13	\$57.53	6
Client T	\$4.12	\$11.38	\$2,546.00	\$55.00	\$47.99	\$306.97	\$127.69	\$122.00	\$9.17	\$13.04	\$482.22	\$56.51	1

blue: paying inbetween ASP and ASP+6%.

red: paying at ASP+6% or higher.

Minimum	\$2.66	\$8.58	\$1,797.76	\$44.21	\$46.02	\$281.21	\$119.85	\$119.02	\$8.68	\$11.30	\$469.10	\$54.69
Maximum	\$4.12	\$12.27	\$2,546.00	\$57.47	\$49.84	\$341.35	\$127.69	\$240.51	\$18.09	\$18.46	\$502.72	\$58.26

Avg Markup	ASP+22%	ASP + 7%	ASP + 15%	ASP + 0.2%	ASP + 1%	ASP + 3%	ASP + 5%	ASP + 9%	ASP + 13%	ASP + 7%	ASP + 4%	ASP + 4%
Avg Cost	\$3.64	\$9.70	\$2,360.71	\$54.63	\$47.55	\$297.89	\$124.51	\$127.05	\$9.41	\$12.63	\$488.01	\$56.66

Source: data collected by Neltner Billing and Consulting from surveys completed by oncology/hematology practices in the U.S., 2007. ASP pricing is from second quarter, 2007 and drug prices are from second and third quarters, 2007.